



News Release

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IEWC ANNOUNCES ACQUISITION OF JUPITER COMMUNICATIONS

Targets dynamic growth in distribution of wire and cable into North American telecommunications industry

Milwaukee, Wisconsin – IEWC is excited to announce the acquisition of Jupiter Communications, LLC, an industry leading supplier of telecommunications power and connectivity solutions, in a strategic move that targets dynamic growth in the North American telecom, central offices and data center markets for the global wire, cable, and wire management provider.

“IEWC and Jupiter Communications have developed a strong partnership over five years, and this acquisition is the culmination of the exciting growth the two organizations have achieved through offering compelling new solutions to the telecom industry in North America,” shared Mike Veum, Chief Executive Officer of IEWC. “Being in business for nearly 60 years, IEWC has a long-established reputation as one of the leading global providers of wire and cable materials to equipment manufacturers and sub-assemblers in an array of market verticals, including a strong presence in telecom and data centers in the United Kingdom. With this move, we are expanding into a global provider for telecom companies and data centers, enabling us to enter these North America markets with the deep expertise and customer relationships that Jupiter has earned through their 16 years in telecommunications.”

Long-time customers of Jupiter Communications, who are primarily wireless, wireline, and cable television system integrators and DC power contractors, will benefit from the extensive global supply chain and logistics capabilities of IEWC, along with its domestic and international network of distribution centers. Customers can expect to see increased availability, faster fulfillment, and broader product offerings as the two organizations integrate in the months ahead.

“Our success has come by being a difference maker, innovator, and partner to our customers and their affiliates,” adds Jamie Leonescu, founder and president of Jupiter Communications. “As we join the IEWC family, we will be able to build upon that value by expanding our supply chain and logistics capabilities and dramatically increasing our operational footprint in the US, Canada, and Mexico.”

Jamie will head up this new division for IEWC, continuing to lead the Jupiter Communications team and operations based in Chandler, Arizona.

About IEWC - (www.iewc.com)

IEWC advances the way the world connects, stays powered, and drives forward through comprehensive wire, cable, and wire management solutions. As global supply chain partner to thousands of companies in manufacturing, infrastructure, broadcast, professional audio-visual and telecommunications, IEWC has been an entrusted partner supporting customer supply chain, logistics and product quality initiatives for 58 years. IEWC is an employee-owned company with 26 locations in nine countries, serving customers in 96 countries.

About Jupiter Communications - (www.jupitercommunications.net)

Founded in 2004, Jupiter has earned a reputation as a contract manufacturer, distributor, value-added reseller and full service system integrator. Jupiter Communications is the difference that has redefined “What is a distributor?” The quality of products, competitive pricing and unbeatable industry knowledge has heightened the way our partners do business. As the telecom industry evolves, we understand that our partners need us to do the same. Our understanding of the market

creates a proactive approach for growing with the industry and our partners. However, the difference we hold is that we never change our core beliefs in supporting our partners with superior customer service, competitive pricing, quick turnaround and a partner that you can count on. We value the relationship that comes from a partnership, not the sell. Our mission is to match the dedication, tenacity and commitment of our partners.

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